



huami

3Q 2020
Earnings Presentation

2020 3Q Financial and Operating Results

Revenue

 **RMB2,235.1 M**

YOY

 **+20.0%**



Adjusted Net Income
attributable to Huami **

RMB120.8 M

huami
华米科技

Units Shipped

 **15.9 M**

YOY

 **+16.1%**

**Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

2020 9M Financial and Operating Results

Revenue

 **RMB4,460.8 M**

YOY

 **+20.5%**



Adjusted Net Income
attributable to Huami **

RMB165.5 M

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Units Shipped

 **32.4 M**

YOY

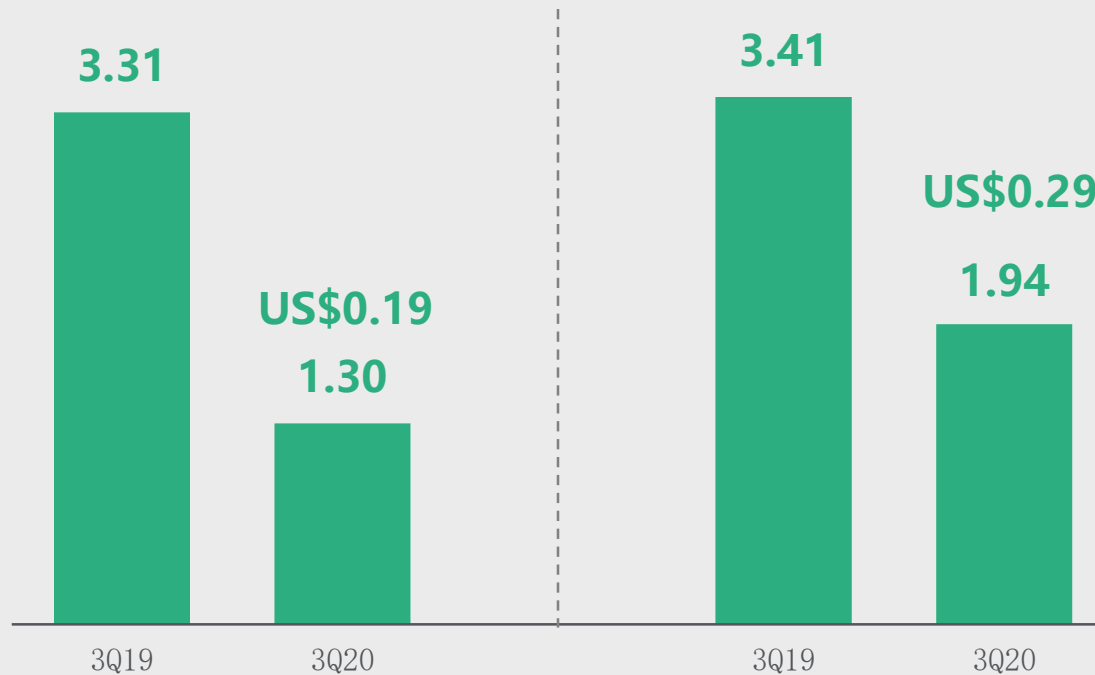
 **+17.4%**

**Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

Earnings Performance

Earnings per ADS
(Basic)
(RMB)

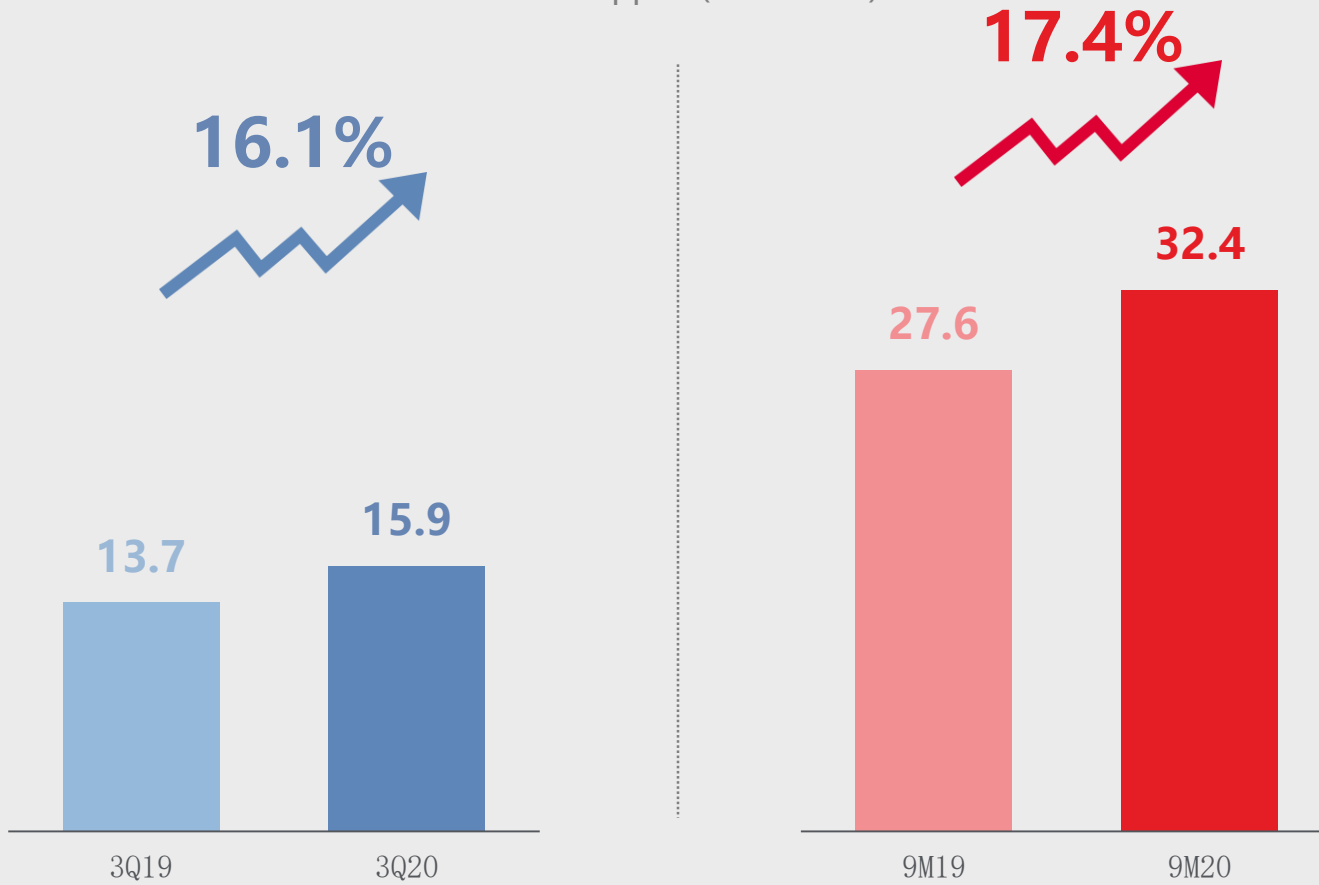
Adjusted Earnings per ADS
(Basic)**
(RMB)



**Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

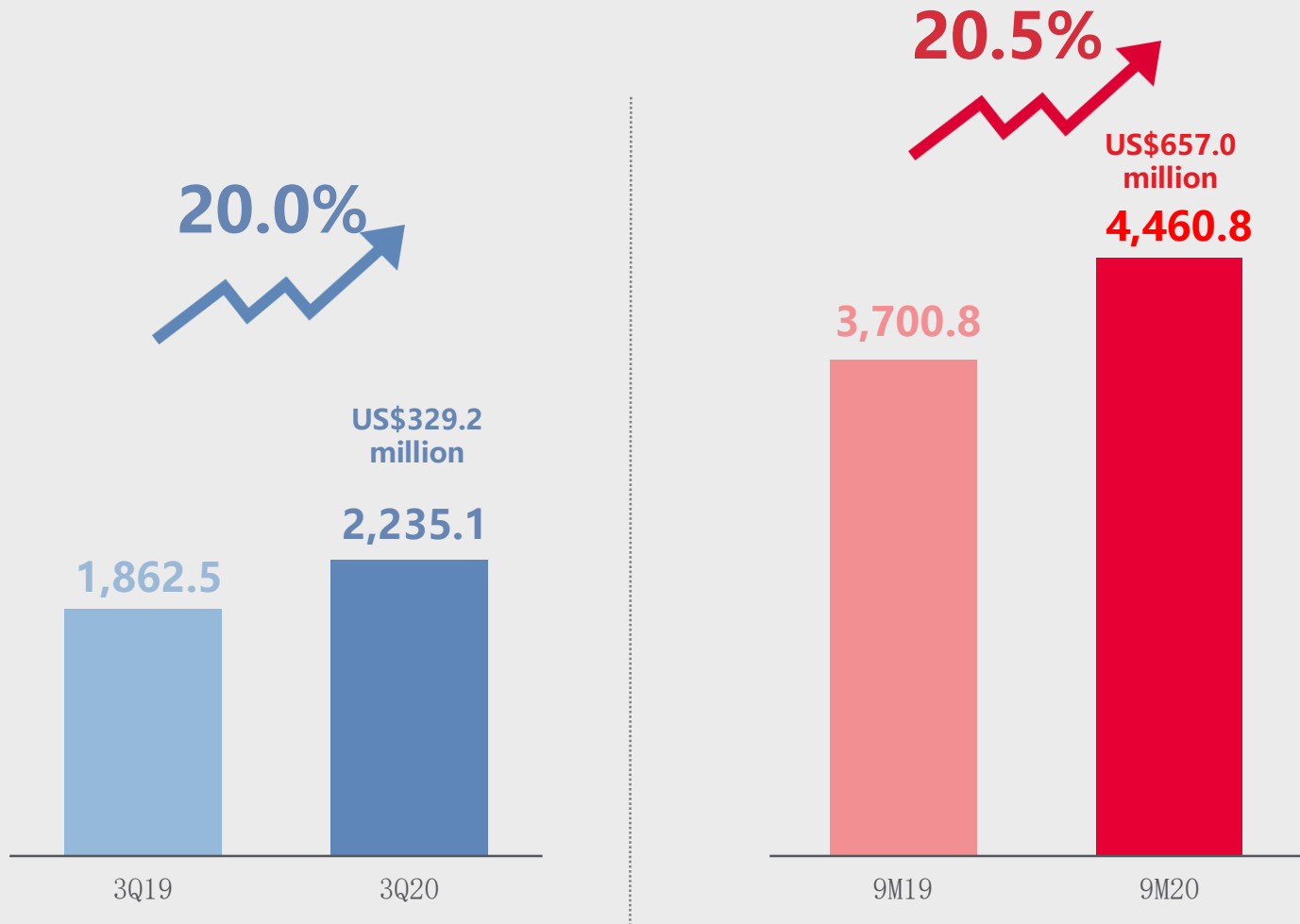
Shipment Data

Units Shipped (in Millions)



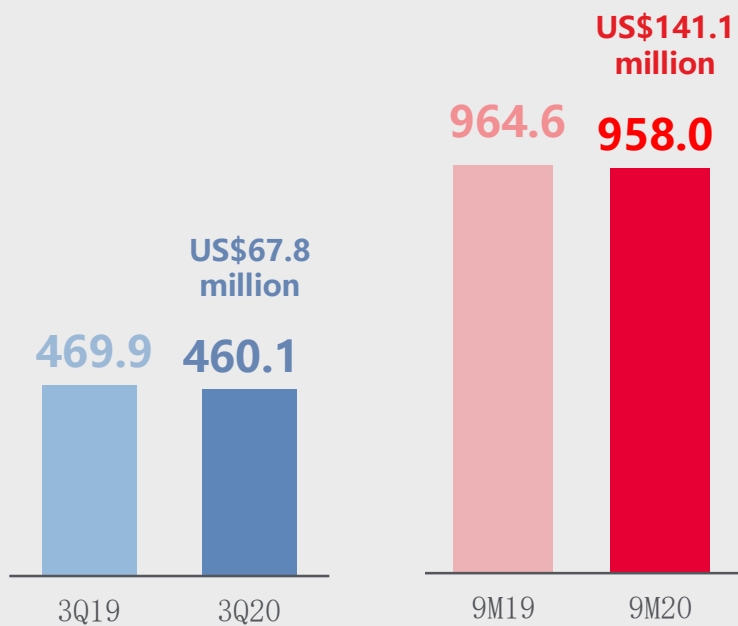
Revenue

(RMB in Millions)

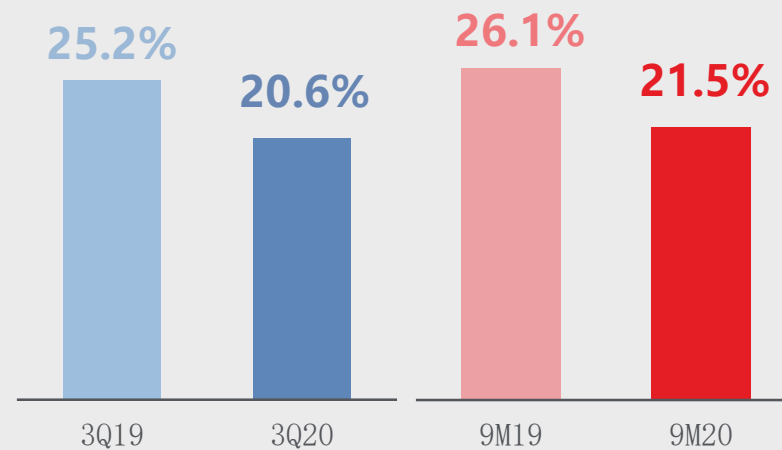


Gross Profit

(RMB in Millions)

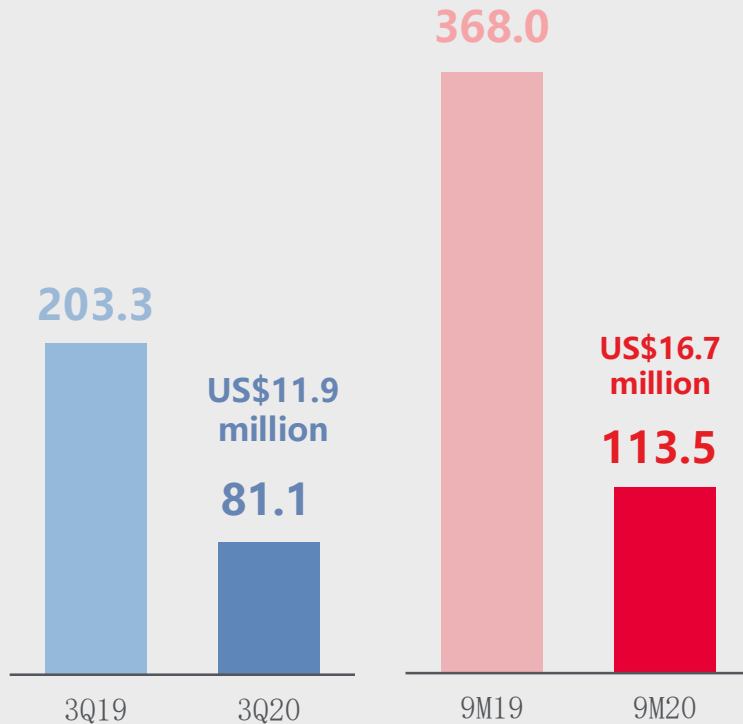


Gross Margin

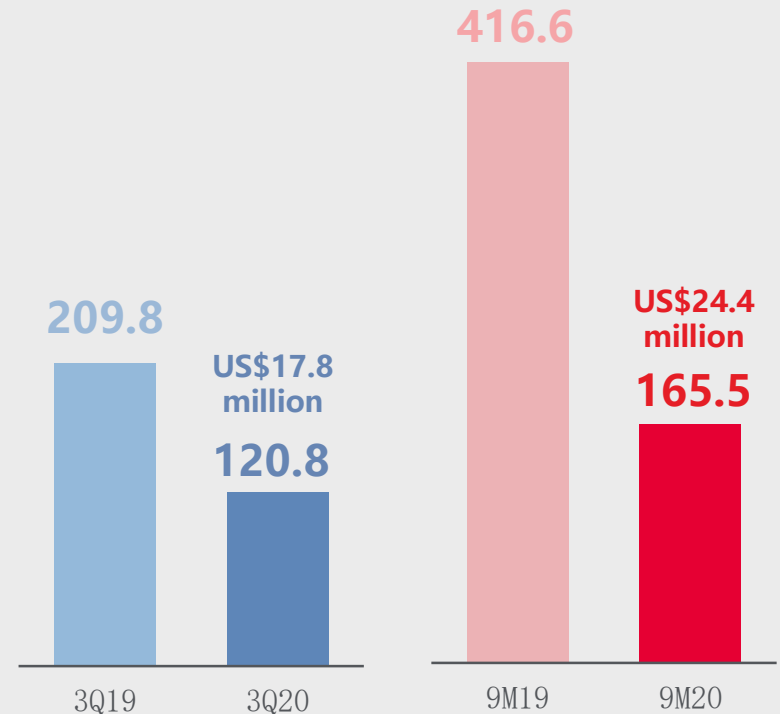


Earnings Performance

Net Income Attributable to Huami
(RMB in Millions)

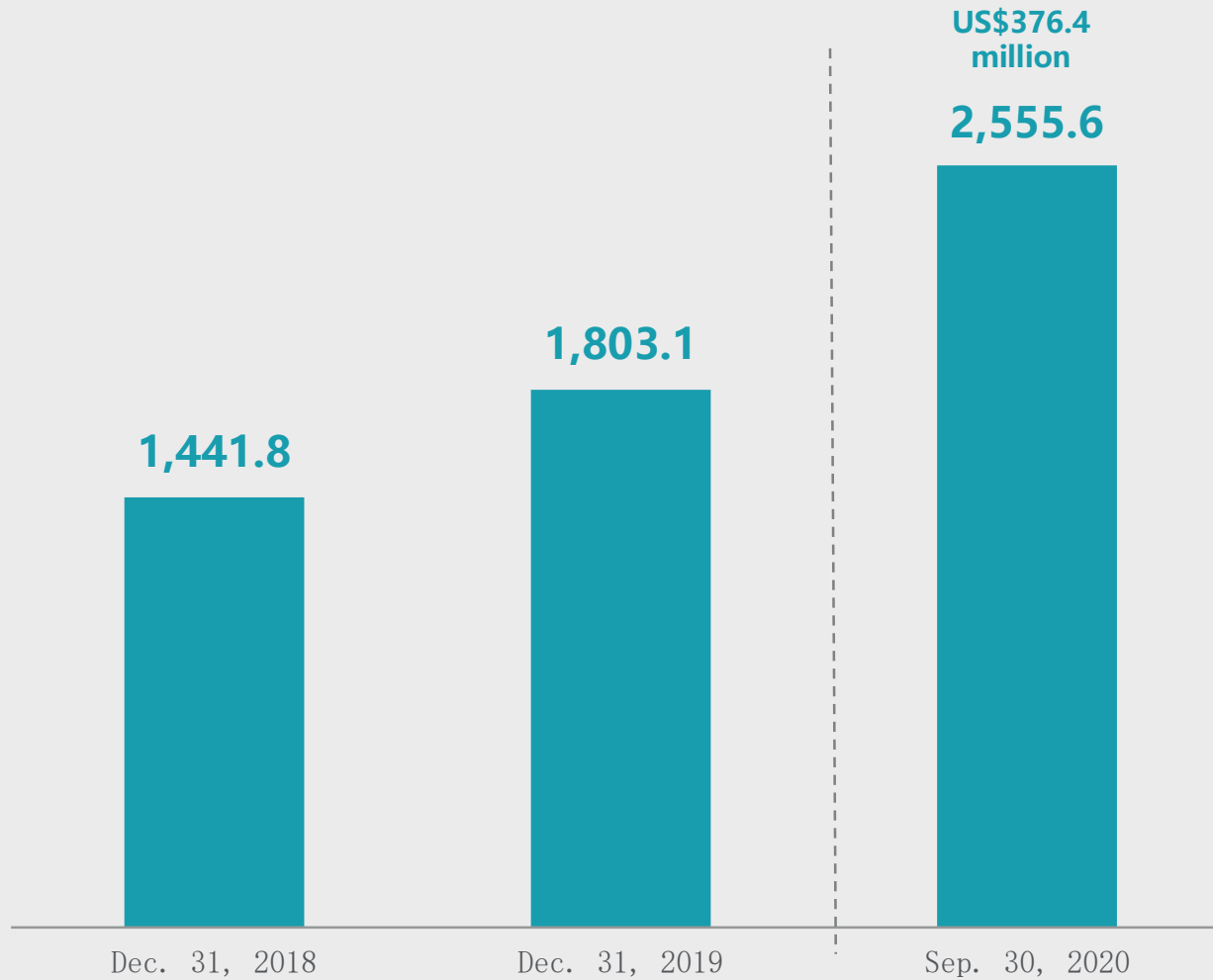


Adjusted Net Income Attributable to Huami
(RMB in Millions)



Improving Liquidity Position

Cash and Cash Equivalents
(RMB in Millions)



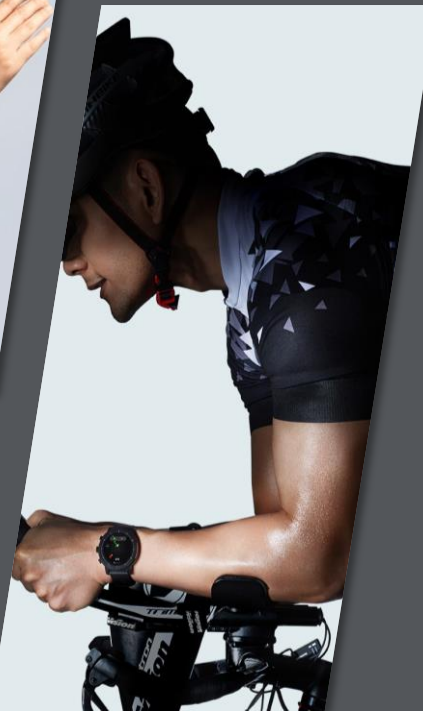
Business Outlook

For the fourth quarter of 2020, the management of Company currently expects:

- Net revenues to be between RMB1.95 billion and RMB2.15 billion, compared with RMB2.11 billion in the fourth quarter of 2019.



Thank You



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