

2Q 2021 Earnings Presentation





2021/08/19


ZEPH HEALTH




2Q21 Financial and Operating Results


 **Revenue**
RMB1,835.1 M
Exceeding guidance range


 **YOY**
+61.4%

 **Adjusted Net Income**
attributable to Zepp **
RMB132.5 M

 **YOY**
+592.2%

Units Shipped

 **11.5 M**

 **YOY**
+29.2%

**Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

1H21 Financial and Operating Results



Revenue
RMB2,982.4 M
Exceeding guidance range



YOY
+34.0%



Adjusted Net Income
attributable to Zepp **
RMB103.4 M



YOY
+131.5%

Units Shipped



17.8 M

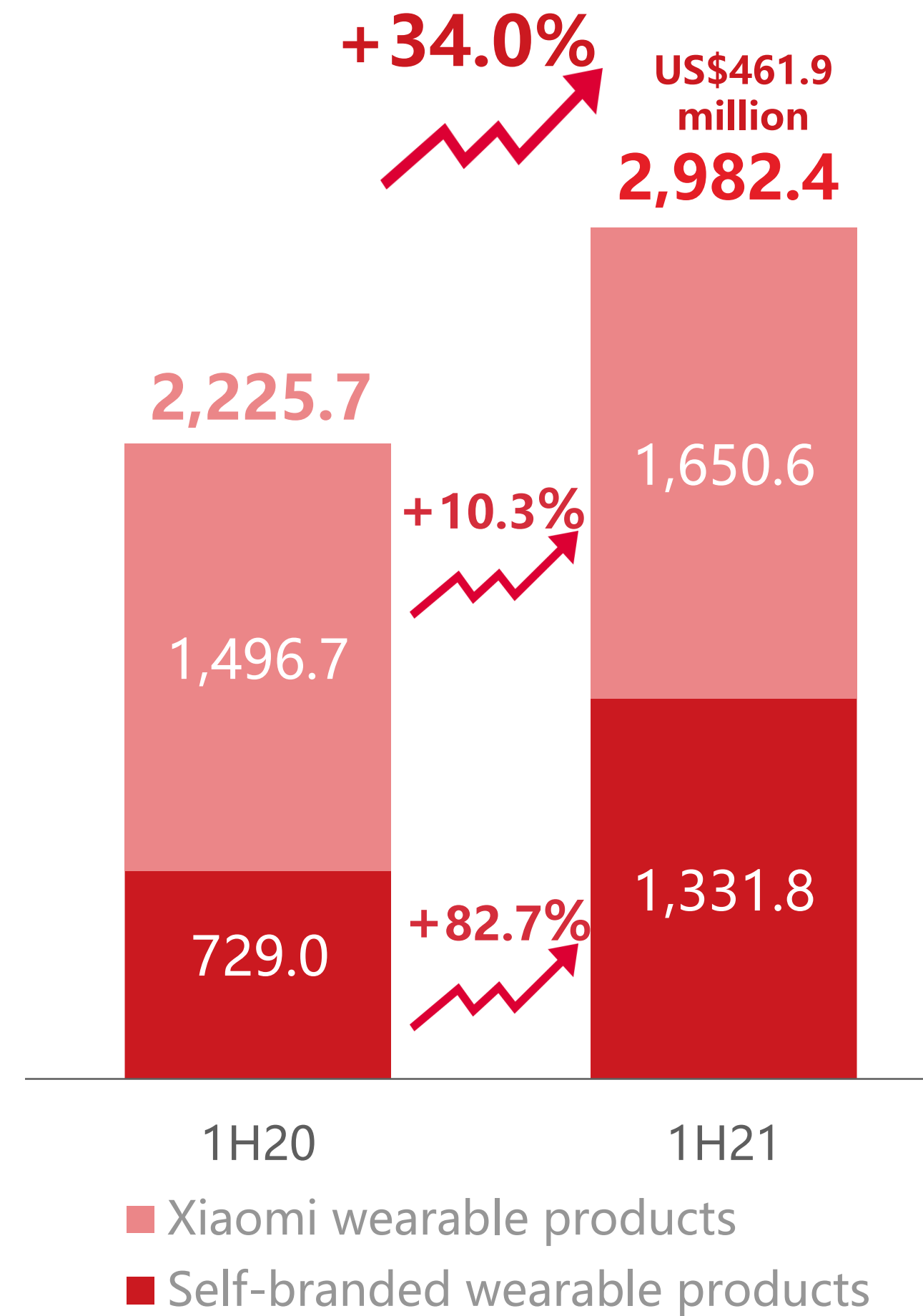
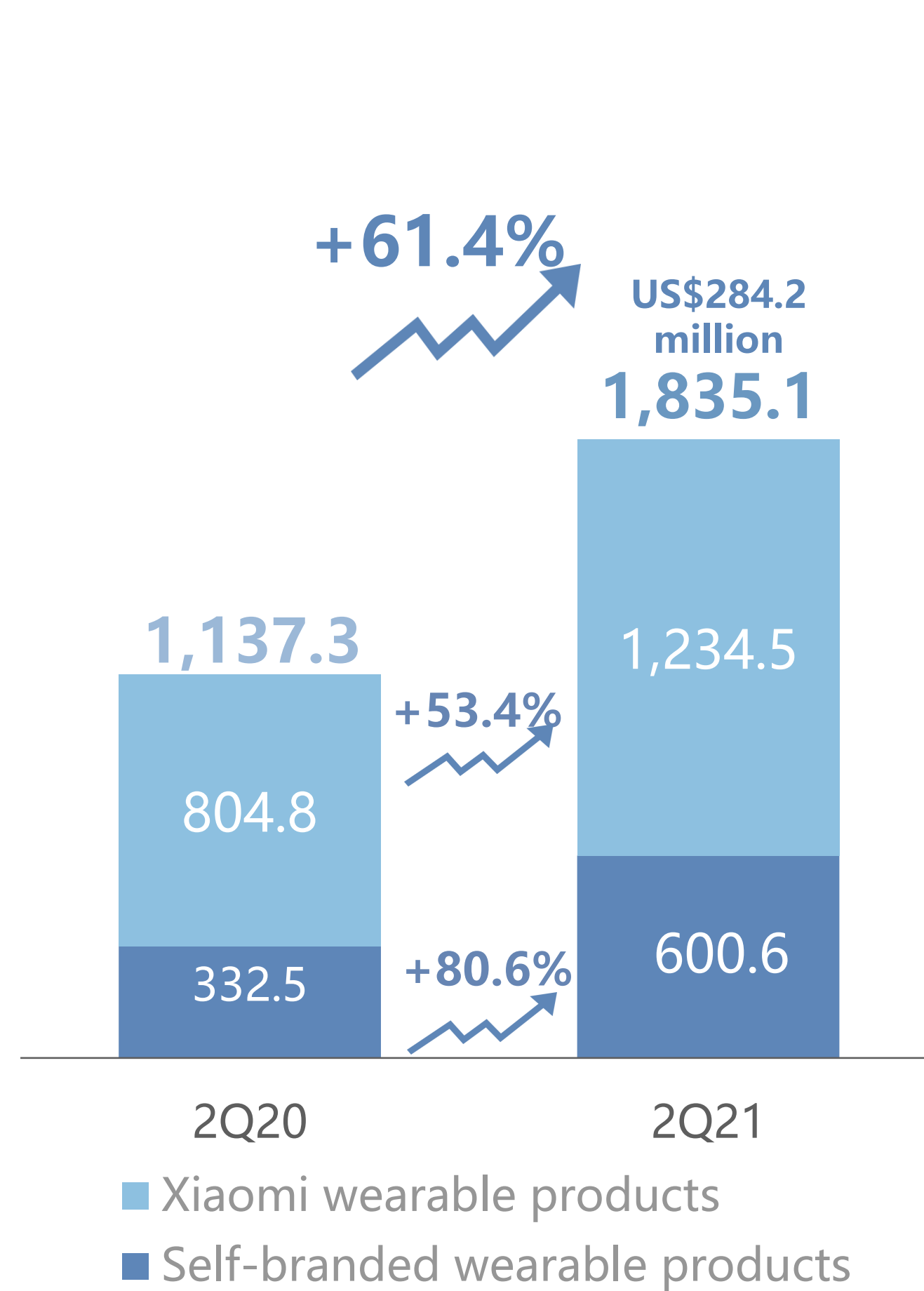


YOY
+7.9%

**Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

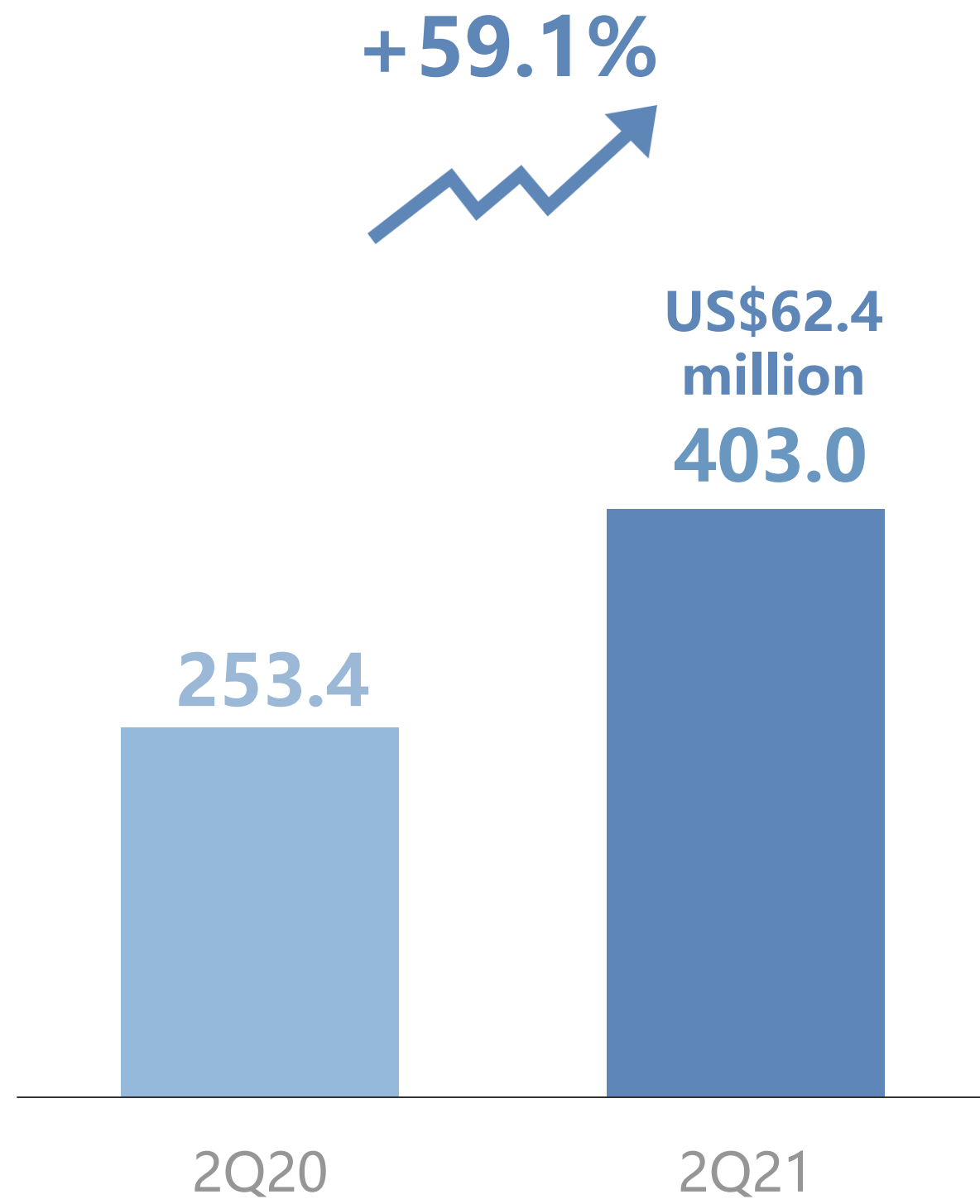
Revenue

(RMB in Millions)

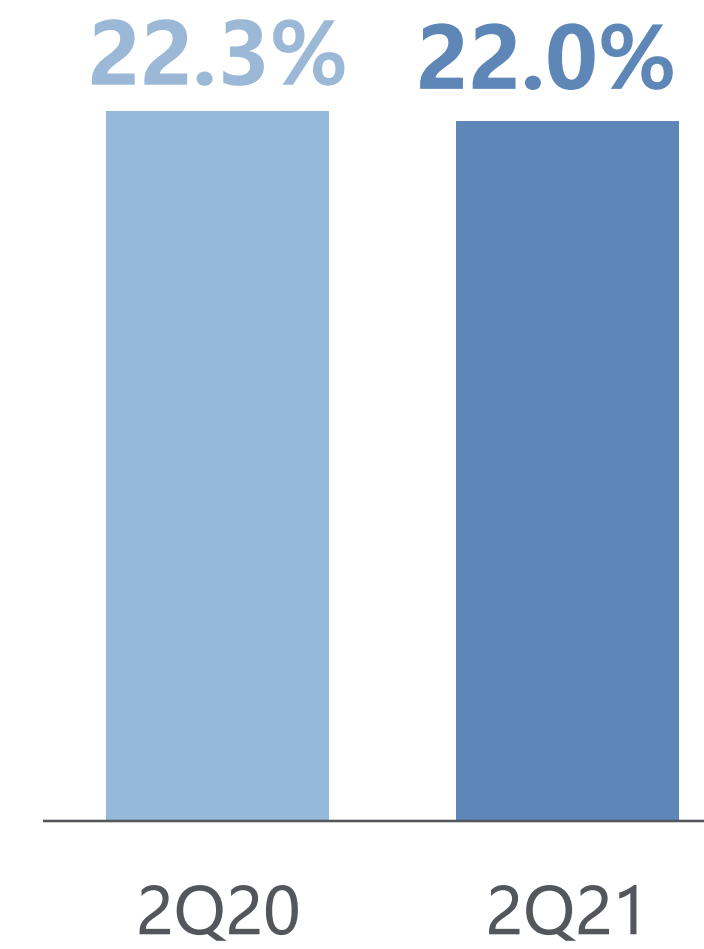


Gross margin 2Q21

Gross Profit (RMB in millions)



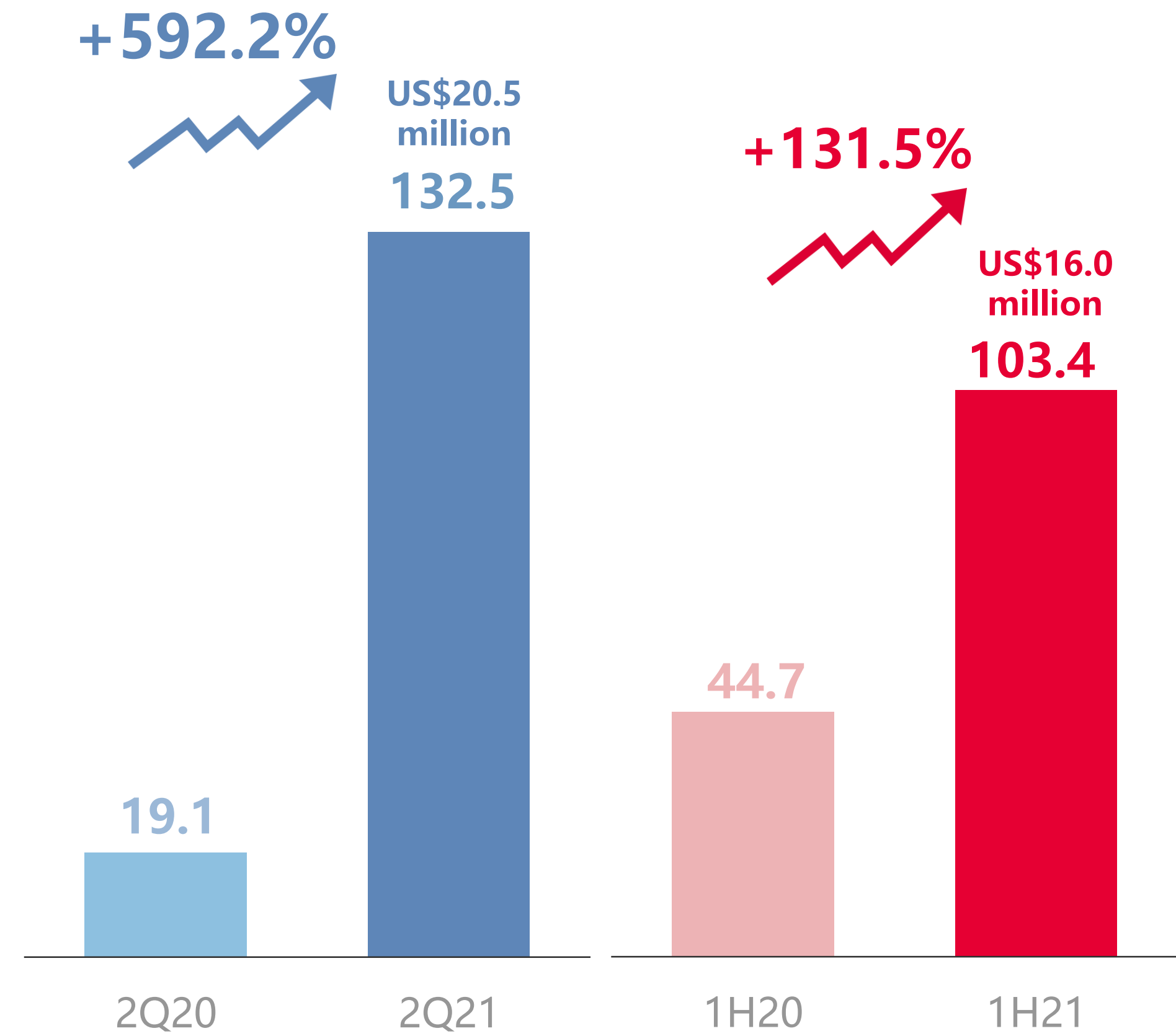
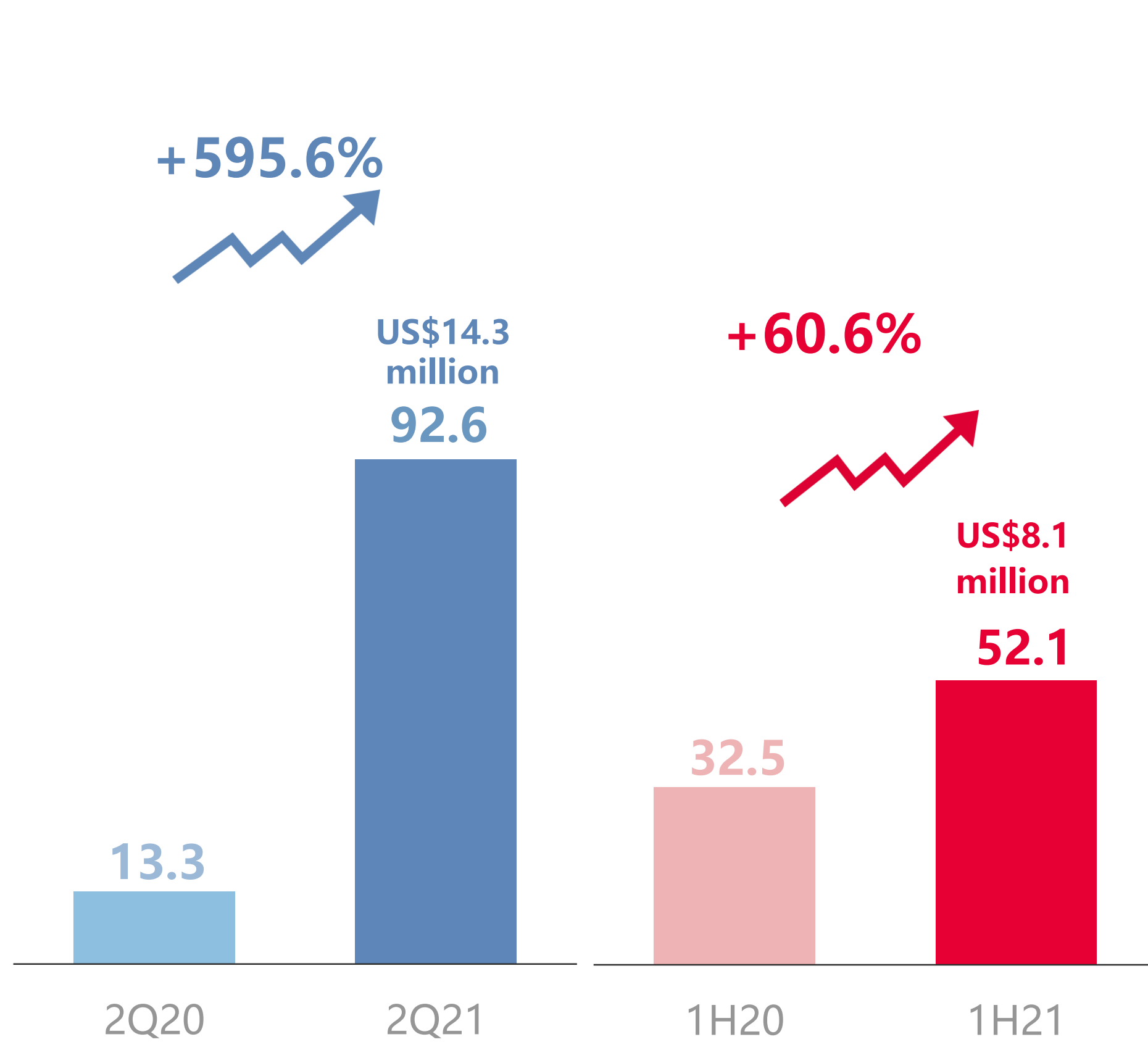
Gross margin as a % of total revenue



Net Income Performance

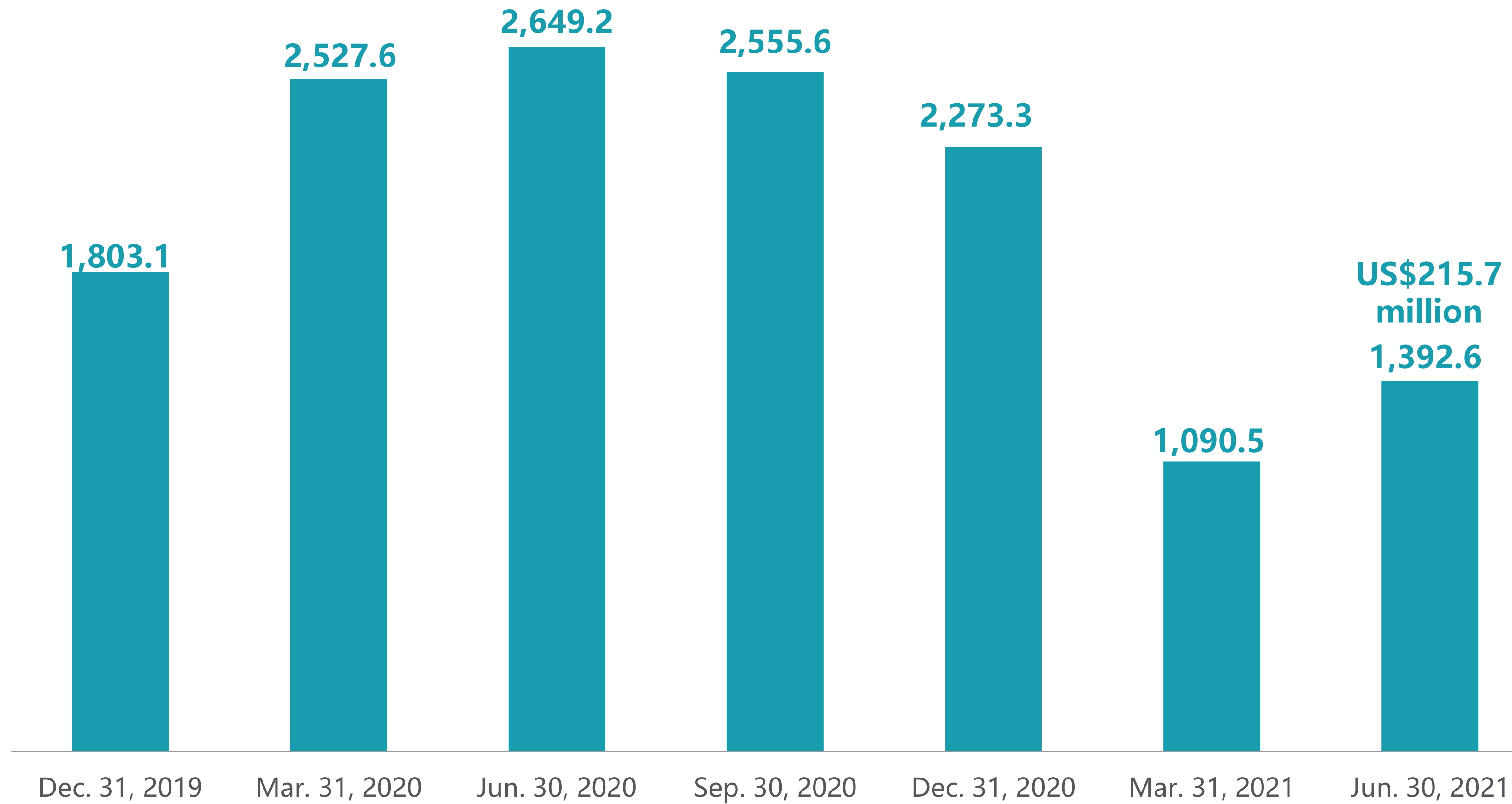
Net Income Attributable to Zepp
(RMB in Millions)

Adjusted Net Income Attributable to Zepp
(RMB in Millions)



Liquidity Position

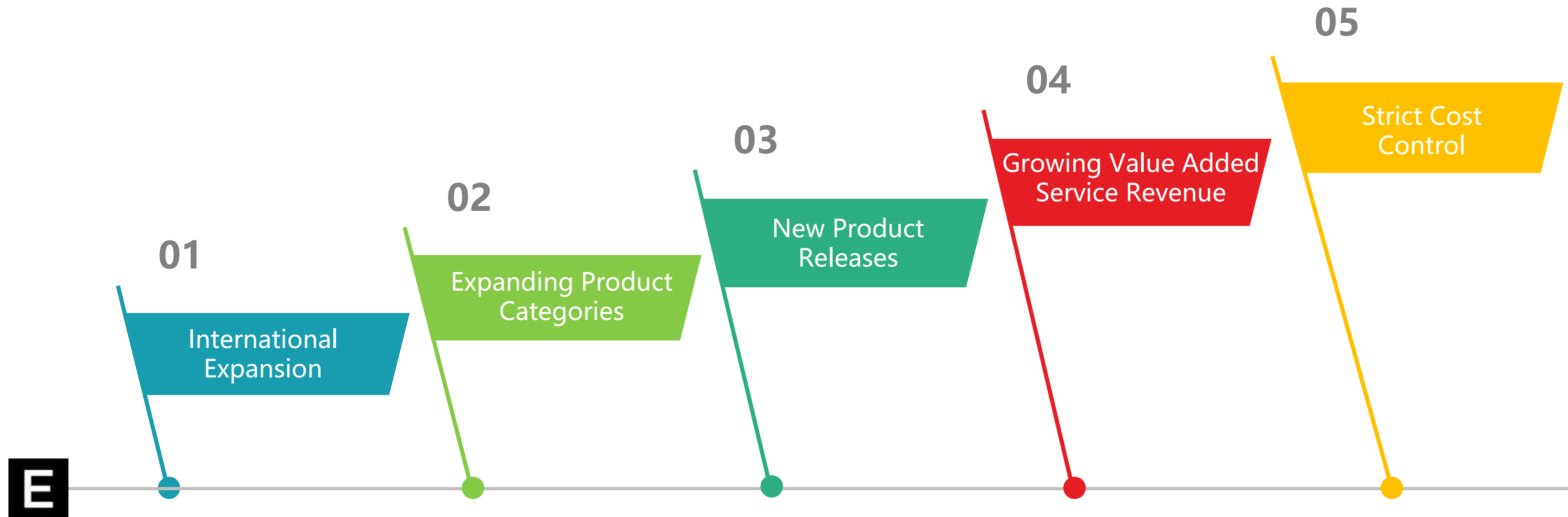
Cash and Cash Equivalents
(RMB in Millions)



Business Outlook

For the third quarter of 2021, the Company currently expects:

- Net revenues to be between RMB1.6 billion and RMB1.8 billion, compared with RMB2.2 billion in the third quarter of 2020.





THANKS



ER table

GAAP in millions, except percentages and per share amounts	For the Three Months Ended		For the Six Months Ended	
	Jun. 30, 2021	Jun. 30, 2020	Jun. 30, 2021	Jun. 30, 2020
Revenue RMB	1,835.1	1,137.3	2,982.4	2,225.7
Revenue USD	284.2	161.0	461.9	315.0
Gross Margin	22.0%	22.3%	22.2%	22.4%
Net income attributable to Zepp Corporation RMB	92.6	13.3	52.1	32.5
Adjusted net income attributable to Zepp Corporation RMB	132.5	19.1	103.4	44.7
Diluted net income per share RMB	0.35	0.05	0.20	0.13
Diluted net income per ADS USD	0.22	0.03	0.12	0.07
Adjusted diluted net income per share RMB	0.50	0.07	0.39	0.17
Adjusted diluted net income per ADS USD	0.31	0.04	0.24	0.10
Units Shipped	11.5	8.9	17.8	16.5